

# Nicholas J. G. Winter

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## Academic Appointments

Associate Professor of Politics, University of Virginia, 2011 to present  
Assistant Professor of Politics, University of Virginia, 2006 to 2011  
Assistant Professor of Government, Cornell University, 2003 to 2006

## Education

Ph.D. in Political Science, University of Michigan, 2001  
B.A. in Political Science, University of Chicago, 1990

## Fields of Interest

American politics: public opinion and political behavior, political psychology, gender and politics, race and politics, media and politics  
Political methodology: statistical analysis, research design, experimental research methods, survey design and administration, analysis of complex survey data, implicit attitude measurement  
Social theory and politics

## Honors and Awards

Summer grant, University of Virginia Provost Summer Grant Program, 2012 (\$5,000)  
Funding for “The Political Unconscious in the 2012 Election,” a one-day conference. Page-Barbour Lecture Series Grant, 2012 (\$7,500)  
Summer grant, University of Virginia Provost Summer Grant Program, 2011 (\$5,000)  
Teaching/Technology funding, University of Virginia Teaching and Technology Initiative, 2008-09 (\$5,000)  
Summer grant, University of Virginia Provost Summer Grant Program, 2008 (\$5,000)  
Research funding, University of Virginia Arts, Humanities, and Social Sciences Research Support program, 2008 (\$3,000)  
Excellence in Diversity Fellow, University of Virginia, 2006-07  
Clinton Rossiter Junior Faculty Fellowship, Department of Government, Cornell University, 2003-04

## Publications—Book

Winter, Nicholas J. G. 2008. *Dangerous Frames: How Ideas about Race and Gender Shape Public Opinion*. Studies in Communication, Media, and Public Opinion. Chicago: University of Chicago Press.

In addition to their obvious roles in American politics, race and gender also work in hidden ways to profoundly influence the way we think—and vote—about a vast array of issues that don't seem related to either category. Politicians and leaders often frame these seemingly unrelated issues in ways that lead audiences to respond to the way its presentation resonates with their deeply held beliefs about race and gender. The book shows, for example, how rhetoric about welfare and Social Security has tapped into white Americans' racial beliefs to shape their opinions on both issues. Similarly, the way politicians presented health care reform in the 1990s divided Americans along the lines of their attitudes toward gender. Combining cognitive and political psychology with innovative empirical research, *Dangerous Frames* ultimately illuminates the emotional underpinnings of American politics.

## Publications—Articles

- Winter, Nicholas J. G. 2010. "Masculine Republicans and Feminine Democrats: Gender and Americans' Explicit and Implicit Images of the Political Parties." *Political Behavior* 32(4):587-618.
- Winter, Nicholas J. G. 2006. "Beyond Welfare: Framing and the Racialization of White Opinion on Social Security." *American Journal of Political Science* 50(2):400-420.
- Winter, Nicholas J. G. 2005. "Framing Gender: Political Rhetoric, Gender Schemas, and Public Opinion on Health Care Reform." *Politics & Gender* 1(3):453-480.
- Kinder, Donald R. and Nicholas Winter. 2001. "Exploring the Racial Divide: Whites, Blacks, and Opinion on National Policy." *American Journal of Political Science*, 45(2):439-56.
- Stewart, Abigail J., Isis Settles, and Nicholas Winter. 1998. "Women and the Social Movements of the 60s: Activists, Engaged Observers, and Non-participants." *Political Psychology* 19(1):63-94.

## Publications—Non-peer Reviewed

- Winter, Nicholas J. G. 2009. "Review of *Unequal Democracy: The Political Economy of the New Gilded Age*, by Larry M. Bartels." *Public Opinion Quarterly* 73(1):226-229.
- Winter, Nicholas J. G. 2006. "Fishing Rights and Race Relations. Review of *Prejudice in Politics: Group Position, Public Opinion, and the Wisconsin Treaty Rights Dispute*, by Lawrence D. Bobo and Mia Tuan." *Science* 312(30 June):1877-78.
- Winter, Nicholas. 2005. "Regaining control over axis ranges." *The Stata Journal* 5(3):467-468.
- Winter, Nicholas. 2004. "Review of *A Handbook of Statistical Analysis using Stata*, by Sophia Rabe-Hesketh and Brian Everitt." *The Stata Journal* 4(3):350-353.
- Ryan, Philip and Nicholas Winter. 2004. "Stata tip 10: Fine control of axis title positions." *The Stata Journal* 4(3):354-55.

## Presentations

- "Manly Republicans and Effeminate Democrats: Exploring the Implicit Connections between Gender and the Modern American Political Parties." Paper presented at the annual meeting of the American Political Science Association, Washington, August 2010
- "Gendered Parties: Masculinity, Femininity, and the Modern American Party System." Talk delivered at the Center for Political Studies, University of Michigan, Ann Arbor, May 2010.
- "Manly Republicans and Effeminate Democrats: Exploring the Implicit Connections between Gender and the Modern American Political Parties." Paper presented at the annual meeting of the Midwest Political Science Association, Chicago, April 2010
- "Masculine Republicans and Feminine Democrats: Gender and Americans' Explicit and Implicit Images of the Political Parties." Paper presented at the Annual Meeting of the American Political Science Association, Toronto, September 2009.
- "The Explicit and Implicit Gendered Basis of American Party Images." Paper presented at the Annual Meeting of the Midwest Political Science Association, Chicago, April 2009.

- “Race and Gender in American Politics.” Roundtable with Paul Freedman, Brian Nosek, Lynn Sanders, and Nicholas Winter. Miller Center of Public Affairs, University of Virginia, Charlottesville, September 2008.
- “Masculine Republicans, Feminine Democrats? The Hidden Role of Gender Beliefs in Shaping Political Cognition” Paper presented at the Annual Meeting of the American Political Science Association, Boston, August 2008.
- “A Panoramic View of the Role of Gender Ideology in American Public Opinion.” Paper presented at the Annual Meeting of the Midwest Political Science Association, Chicago, April 2008.
- “Has Polling Killed Democracy?” Panel discussion with Mark Blumenthal, Sarah Igo, Don Kinder, and Nicholas Winter. Miller Center of Public Affairs, University of Virginia, Charlottesville, April 2008.
- “Cowboys and ‘Girlie-men’: Gender Imagery and the Evaluation of Political Leaders.” Paper presented at the Annual Meeting of the Midwest Political Science Association, Chicago, April 2007.
- “The Secret History of Gender in American Politics, Part One: Candidate Gender and Priming?” Talk delivered at the Center for Political Studies, University of Michigan, Ann Arbor, October 2006.
- “The Secret History of Race- and Gender-Coded Rhetoric in American Public Opinion.” Talk delivered to the Social Psychology Group, Department of Psychology, University of Virginia, October 2006.
- “Group Implication: How Implicit Cues Link Public Opinion with Race and Gender” Paper presented at the annual meeting of the American Political Science Association, Chicago, September 2004.
- “Replication methods for analysis of complex survey data in Stata.” Presentation at the North American Stata User’s Group Annual Meeting, Boston, August 2004.
- “Beyond Welfare as We Know It: Implicit Associations between Race and Opinion on Social Security Policy.” Presentation at the National Election Studies Fellows Workshop, March 2004.
- “Experimental Evidence of Race and Gender Group Implication.” Presentation at the Communication Department Colloquium Series, Cornell University, March 2004.
- “Beyond Welfare as We Know It: Implicit Associations between Race and Policy Opinion.” Paper presented at the annual meeting of the American Political Science Association, Philadelphia, August 2003.
- “Analysis of Complex Survey Data with Balanced Repeated Replication using Stata.” Software program and presentation to the Stata Corporation statistical group, College Station, Texas, July 2002.
- “Experimental Evidence of Race and Gender Group Implication.” Presentation at the National Election Studies Fellows Workshop, October 2000.
- “Gendered and Re-gendered: Public Opinion and Hillary Rodham Clinton.” Paper presented at the annual meeting of the Midwest Political Science Association, Chicago, April 2000.

“What’s Your Temperature? Thermometer Ratings and Political Analysis.” Paper presented at the annual meeting of the American Political Science Association, Atlanta, August 1999. (With Adam Berinsky)

“Separate Worlds? African American and White Men and Women’s Views on the ‘Core’ Value of Equality.” Paper presented at the annual meeting of the American Political Science Association, Boston, August 1998.

Kinder, Donald R., Adam Berinsky, and Nicholas Winter. “Racism’s End? Stability and Change in White Americans’ Opinions on Matters of Race.” Paper presented at the annual meeting of the American Political Science Association, Boston, August 1998. (With Donald R. Kinder and Adam Berinsky)

“Participation is in the Eye of the Beholder: Community Action in Detroit.” Paper presented at the annual meeting of the Midwest Political Science Association, Chicago, April 1998.

“Explaining the Racial Divide.” Paper presented at the annual meeting of the American Political Science Association, Washington DC, August 1997. (With Donald R. Kinder)

“Contemporary Effects of African American and White Women’s Participation in the 60s Protest Movements.” Paper presented at the annual meeting of the International Society for Political Psychology, Krakow, Poland, July 1997. (With Abigail J. Stewart and Isis Settles)

“The Effects of the Hitler Relationship on Benito Mussolini’s Psychological Motive Profile.” Paper presented at the annual meeting of the International Society for Political Psychology, San Francisco, July 1992.

### **Teaching Interests**

American politics: introductory American politics, public opinion and political behavior, political psychology, race and politics, gender and politics

Methodology: Research design, quantitative analysis (undergraduate), introductory and advanced econometrics (graduate), experimental research methods, survey research methods

### **Courses Taught**

University of Virginia, Department of Politics  
PLAP 2270 “Public Opinion and Political Behavior ”  
PLAP 4140 “Beyond the Gap: Gender and American Political Behavior”  
PLAP 4500.5 “Emotion and American Politics”  
PLAD 7100 “Political Research With Quantitative Methods”  
PLAP 7110 “American Political Behavior”

Cornell University, Department of Government  
GOVT 100 “An American Dilemma: Race, the Media, and Public Opinion in America” (First-year writing seminar)  
GOVT 111 “Introduction to American National Government” (co-taught with Michael Jones-Correa)  
GOVT 301 “Public Opinion & American Democracy”  
GOVT 602 “Methods of Political Analysis II”  
GOVT 646 “Public Opinion”

University of Michigan, Department of Political Science  
PS 411 “Public Opinion and Politics,” Spring 1999 and Spring 2001

## Departmental and Professional Service

Chair, Political Methodology Search Committee, 2011.  
Co-founder, Working Group on Political Psychology, University of Virginia.  
<http://faculty.virginia.edu/polpsych>, 2009-present  
Associate Editor, *The Stata Journal*, 2004-present  
Member and Co-Chair (2008-present), Politics Department Computer Committee, 2007-present  
Discussant and Panel Chair, Midwest Political Science Association Annual Meeting, 2010  
Panel Chair, Midwest Political Science Association Annual Meeting, 2008  
Discussant and Panel Chair, Midwest Political Science Association Annual Meeting, 2007  
Member, ad hoc search committee in American Politics, Department of Politics, University of Virginia, 2007  
Member, Undergraduate Honors Thesis award committee, Department of Politics, University of Virginia, 2007  
Member and Co-chair, Departmental Computer Committee, Department of Politics, University of Virginia, 2007-present  
Discussant, American Political Science Association Annual Meeting, 2006  
Discussant and Panel Chair, Midwest Political Science Association Annual Meeting, 2006  
Member, Comparative Politics Search Committee, Department of Government, Cornell University, 2004-05  
Reader, Undergraduate Admissions, Cornell University, 2004  
Discussant, Midwest Political Science Association Annual Meeting, 2004  
Anonymous Manuscript Reviewer for *American Journal of Political Science*, *American Political Science Review*, *American Politics Quarterly*, *American Politics Research*, *Journal of Politics*, *Party Politics*, *Political Psychology*, *Politics & Gender*, *Public Opinion Quarterly*, and *Social Sciences Quarterly*, 2000-present  
Book Manuscript Reviewer for the Russell Sage Foundation, 2008  
Member, Institutional Review Board, Policy Studies Associates, 2001-2003

## Non-Academic Work Experience

*Research Associate*, Policy Studies Associates, Washington, DC, 2001–2003  
Contribute to design, analysis, and administration of studies in education and youth development for government, public sector, and corporate clients. Wrote successful proposal for and co-managing administration of a large-scale study of civic engagement among alumni of City Year, a national service organization. Develop research designs and data collection instruments, conduct quantitative analysis of survey and administrative data, conduct in-depth interviews and site visits, and facilitate focus groups. Consult internally on research design, sampling, data analysis, and reporting. Programmed routines for analysis of complex survey data and graphic presentation of results in Stata.

*Senior Associate*, The Campaign Design Group, Washington, DC, 1990–1994  
Served as a general consultant to Democratic campaigns. Analyzed public opinion polls, election return data and qualitative data on the candidates, voters and district to develop campaign strategy and tactics. Co-wrote campaign plan for Barbara Boxer's 1992 U.S. Senate campaign. Managed the development of a computerized campaign simulation based on national voter survey data. Participated in presentations of this and other campaign training programs. Managed and served as lead writer for *Campaign Groundwork: Strategy, Planning, and Management*, a campaign planning textbook.