

Nicholas J. G. Winter

Department of Politics
PO Box 400787
University of Virginia
Charlottesville, VA 22904-4787

434.924.6994 T
434.924.3359 F
nwinter@virginia.edu E
<http://faculty.virginia.edu/nwinter> W

Academic Appointments

University of Virginia, Assistant Professor of Politics, 2006 to present
Cornell University, Assistant Professor of Government, 2003 to 2006

Education

Ph.D. in Political Science, University of Michigan, 2001
B.A. in Political Science, University of Chicago, 1990

Fields of Interest

American politics: public opinion and political behavior, race and politics, gender and politics, political psychology, media and politics
Political methodology: statistical analysis, research design, experimental research methods, survey design and administration, analysis of complex survey data
Social theory and politics

Honors and Awards

Summer grant, University of Virginia Provost Summer Grant Program, 2008 (\$5,000)
Research funding, University of Virginia Arts, Humanities, and Social Sciences Research Support program, 2008 (\$3,000)
Excellence in Diversity Fellow, University of Virginia, 2006-07
Clinton Rossiter Junior Faculty Fellowship, Department of Government, Cornell University, 2003-04
National Election Studies Fellow, Center for Political Studies, University of Michigan, 2000-01
Gerald R. Ford Dissertation Fellowship, Department of Political Science, 1998-99 and 1999-2000
Regent's Fellowship, University of Michigan, 1994-95 and 1995-96
Honors on first minor preliminary examination in political methodology, July 1997
Honors on major preliminary examination in American politics, July 1996

Publications—Book

Winter, Nicholas J. G. 2008. *Dangerous Frames: How Ideas about Race and Gender Shape Public Opinion*. Studies in Communication, Media, and Public Opinion. Chicago: University of Chicago Press.

In addition to their obvious roles in American politics, race and gender also work in hidden ways to profoundly influence the way we think—and vote—about a vast array of issues that don't seem related to either category. Politicians and leaders often frame these seemingly unrelated issues in ways that lead audiences to respond to the way its presentation resonates with their deeply held beliefs about race and gender. The book shows, for example, how rhetoric about welfare and Social Security has tapped into white Americans' racial beliefs to shape their opinions on both issues. Similarly, the way politicians presented health care reform in the 1990s divided Americans along the lines of their attitudes toward gender. Combining cognitive and political psychology with innovative empirical research, *Dangerous Frames* ultimately illuminates the emotional underpinnings of American politics.

Publications—Articles

- Winter, Nicholas J. G. 2006. "Beyond Welfare: Framing and the Racialization of White Opinion on Social Security." *American Journal of Political Science* 50(2):400-420.
- Winter, Nicholas J. G. 2005. "Framing Gender: Political Rhetoric, Gender Schemas, and Public Opinion on Health Care Reform." *Politics & Gender* 1(3):453-480.
- Kinder, Donald R. and Nicholas Winter. 2001. "Exploring the Racial Divide: Whites, Blacks, and Opinion on National Policy." *American Journal of Political Science*, 45(2):439-56.
- Stewart, Abigail J., Isis Settles, and Nicholas Winter. 1998. "Women and the Social Movements of the 60s: Activists, Engaged Observers, and Non-participants." *Political Psychology* 19(1):63-94.

Publications—Non-peer Reviewed

- Winter, Nicholas J. G. 2006. "Fishing Rights and Race Relations. Review of *Prejudice in Politics: Group Position, Public Opinion, and the Wisconsin Treaty Rights Dispute*, by Lawrence D. Bobo and Mia Tuan." *Science* 312(30 June):1877-78.
- Winter, Nicholas. 2005. "Regaining control over axis ranges." *The Stata Journal* 5(3):467-468.
- Winter, Nicholas. 2004. "Review of *A Handbook of Statistical Analysis using Stata*, by Sophia Rabe-Hesketh and Brian Everitt." *The Stata Journal* 4(3):350-353.
- Ryan, Philip and Nicholas Winter. 2004. "Stata tip 10: Fine control of axis title positions." *The Stata Journal* 4(3):354-55.

Presentations

- "Masculine Republicans, Feminine Democrats? The Hidden Role of Gender Beliefs in Shaping Political Cognition" Paper presented at the Annual Meeting of the American Political Science Association, Boston, August 2008.
- "A Panoramic View of the Role of Gender Ideology in American Public Opinion." Paper presented at the Annual Meeting of the Midwest Political Science Association, Chicago, April 2008.
- "Cowboys and 'Girlie-men': Gender Imagery and the Evaluation of Political Leaders." Paper presented at the Annual Meeting of the Midwest Political Science Association, Chicago, April 2007.
- "The Secret History of Gender in American Politics, Part One: Candidate Gender and Priming?" Talk delivered at the Center for Political Studies, University of Michigan, Ann Arbor, October 2006.
- "The Secret History of Race- and Gender-Coded Rhetoric in American Public Opinion." Talk delivered to the Social Psychology Group, Department of Psychology, University of Virginia, October 2006.
- "Group Implication: How Implicit Cues Link Public Opinion with Race and Gender" Paper presented at the annual meeting of the American Political Science Association, Chicago, September 2004.

- “Replication methods for analysis of complex survey data in Stata.” Presentation at the North American Stata User’s Group Annual Meeting, Boston, August 2004.
- “Beyond Welfare as We Know It: Implicit Associations between Race and Opinion on Social Security Policy.” Presentation at the National Election Studies Fellows Workshop, March 2004.
- “Experimental Evidence of Race and Gender Group Implication.” Presentation at the Communication Department Colloquium Series, Cornell University, March 2004.
- “Beyond Welfare as We Know It: Implicit Associations between Race and Policy Opinion.” Paper presented at the annual meeting of the American Political Science Association, Philadelphia, August 2003.
- “Analysis of Complex Survey Data with Balanced Repeated Replication using Stata.” Software program and presentation to the Stata Corporation statistical group, College Station, Texas, July 2002.
- “Experimental Evidence of Race and Gender Group Implication.” Presentation at the National Election Studies Fellows Workshop, October 2000.
- “Gendered and Re-gendered: Public Opinion and Hillary Rodham Clinton.” Paper presented at the annual meeting of the Midwest Political Science Association, Chicago, April 2000.
- “What’s Your Temperature? Thermometer Ratings and Political Analysis.” Paper presented at the annual meeting of the American Political Science Association, Atlanta, August 1999. (With Adam Berinsky)
- “Separate Worlds? African American and White Men and Women’s Views on the ‘Core’ Value of Equality.” Paper presented at the annual meeting of the American Political Science Association, Boston, August 1998.
- Kinder, Donald R., Adam Berinsky, and Nicholas Winter. “Racism’s End? Stability and Change in White Americans’ Opinions on Matters of Race.” Paper presented at the annual meeting of the American Political Science Association, Boston, August 1998. (With Donald R. Kinder and Adam Berinsky)
- “Participation is in the Eye of the Beholder: Community Action in Detroit.” Paper presented at the annual meeting of the Midwest Political Science Association, Chicago, April 1998.
- “Explaining the Racial Divide.” Paper presented at the annual meeting of the American Political Science Association, Washington DC, August 1997. (With Donald R. Kinder)
- “Contemporary Effects of African American and White Women’s Participation in the 60s Protest Movements.” Paper presented at the annual meeting of the International Society for Political Psychology, Krakow, Poland, July 1997. (With Abigail J. Stewart and Isis Settles)
- “The Effects of the Hitler Relationship on Benito Mussolini’s Psychological Motive Profile.” Paper presented at the annual meeting of the International Society for Political Psychology, San Francisco, July 1992.

Teaching Interests

American politics: introductory American politics, public opinion and political behavior, political psychology, race and politics, gender and politics

Methodology: Research design, quantitative analysis (undergraduate), introductory and advanced econometrics (graduate), experimental research methods, survey research methods

Courses Taught

University of Virginia, Department of Politics

PLAP 227 “Public Opinion and Political Behavior”

PLAP 424B “Beyond the Gap: Gender and American Political Behavior”

PLAD 710 “Political Research With Quantitative Methods”

Cornell University, Department of Government

GOVT 100 “An American Dilemma: Race, the Media, and Public Opinion in America” (First-year writing seminar)

GOVT 111 “Introduction to American National Government” (co-taught with Michael Jones-Correa)

GOVT 301 “Public Opinion & American Democracy”

GOVT 602 “Methods of Political Analysis II”

GOVT 646 “Public Opinion”

University of Michigan, Department of Political Science

PS 411 “Public Opinion and Politics,” Spring 1999 and Spring 2001

Departmental and Professional Service

Associate Editor, *The Stata Journal*, 2004-present

Member and Co-Chair (2007-08), Politics Department Computer Committee, 2007-present

Panel Chair, Midwest Political Science Association Annual Meeting, 2008

Discussant and Panel Chair, Midwest Political Science Association Annual Meeting, 2007

Member, search committee for spousal hire in American Politics, Department of Politics, University of Virginia, 2007

Member, Undergraduate Honors Thesis award committee, Department of Politics, University of Virginia, 2007

Member and Co-chair, Departmental Computer Committee, Department of Politics, University of Virginia, 2007-present

Discussant, American Political Science Association Annual Meeting, 2006

Discussant and Panel Chair, Midwest Political Science Association Annual Meeting, 2006

Member, Comparative Politics Search Committee, Department of Government, Cornell University, 2004-05

Reader, Undergraduate Admissions, Cornell University, 2004

Discussant, Midwest Political Science Association Annual Meeting, 2004

Anonymous Manuscript Reviewer for *American Journal of Political Science*, *American Political Science Review*, *American Politics Quarterly*, *American Politics Research*, *Journal of Politics*, *Party Politics*, *Political Psychology*, *Politics & Gender*, *Public Opinion Quarterly*, and *Social Sciences Quarterly*, 2000-present

Member, Institutional Review Board, Policy Studies Associates, 2001-2003

Non-Academic Work Experience

Research Associate, Policy Studies Associates, Washington, DC, 2001–2003

Contribute to design, analysis, and administration of studies in education and youth development for government, public sector, and corporate clients. Wrote successful proposal for and co-managing administration of a large-scale study of civic engagement among alumni of City Year, a national service organization. Develop research designs and data collection instruments, conduct quantitative analysis of survey and administrative data, conduct in-depth interviews and site visits, and facilitate focus groups. Consult internally on research design, sampling, data analysis, and reporting. Programmed routines for analysis of complex survey data and graphic presentation of results in Stata.

Senior Associate, The Campaign Design Group, Washington, DC, 1990–1994

Served as a general consultant to Democratic campaigns. Analyzed public opinion polls, election return data and qualitative data on the candidates, voters and district to develop campaign strategy and tactics. Co-wrote campaign plan for Barbara Boxer's 1992 U.S. Senate campaign. Managed the development of a computerized campaign simulation based on national voter survey data. Participated in presentations of this and other campaign training programs. Managed and served as lead writer for *Campaign Groundwork: Strategy, Planning, and Management*, a campaign planning textbook.